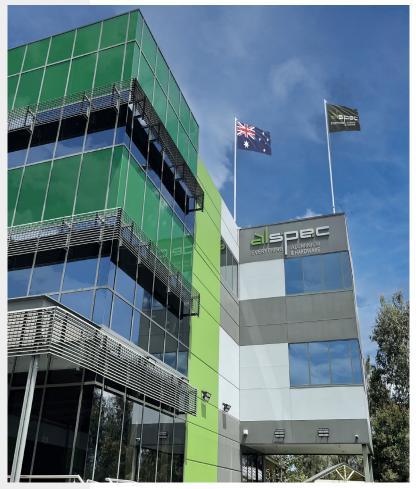
# **Capability Statement**









Alspec's Sydney Corporate Office and Branch

## ALSPEC Everything Aluminium and Hardware

Australian owned and operated, Alspec is the market leader in the design and distribution of innovative aluminium systems to the architectural, residential, industrial and home-improvement markets. Our continuous investment in research and development ensures the latest technologies and design principles are applied in our extensive range of aluminium systems and products. We are committed to providing world-class service and building successful partnerships with all our customers.



Project: Undulating Cubes VIC | Photographer: Chris Ott Architect: 2BScene Design | Fabricator: SSAS Architectural

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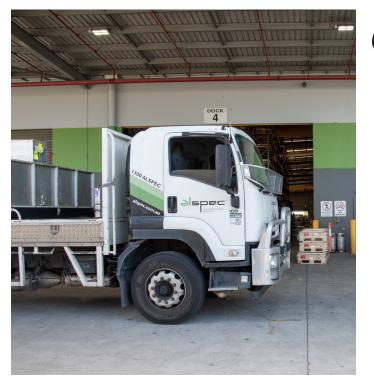
### Overview

Alspec provides architects, building designers, specifiers, fabricators, builders, developers and renovators with a comprehensive range of aluminium systems, products and services for commercial, residential, home-improvement and industrial applications.

Since its inception in 1974, Alspec has been the market leader in the design and distribution of innovative aluminium systems and products throughout Australia. With more than 48 years of experience, our investment in research and our people enables us to continuously improve and expand our product range while delivering the highest levels of service and support.

With a network of more than 650 staff and 14 locations nationally, Alspec is the largest privately owned aluminium distributor in Australia. We work in-house to design, develop and test high-performing aluminium systems, hardware and accessories to meet Australian Standards and evolving market needs.

Environmental impact is increasingly front of mind for all Australians. Alspec is committed to achieving net zero carbon emissions by 2050.





From humble beginnings supplying products for swimming pools, Alspec is now an industry leader offering a broad range of aluminium products and hardware to a variety of sectors.

Paul Nakhle, Managing Director & CEO



### **Mission Statement & Values**



Create a future where we are in every space.

# VISION MISSION

World class in aluminium design, distribution and service

### **PEOPLE SAFETY EXCELLENCE** VALUES NE LISE R.E.S.P.E.C.T **ENVIRONMENT TRUST**

### **Alspec At A Glance**



#### AUSTRALIAN OWNED AND OPERATED

**14** BRANCHES ACROSS AUSTRALIA 800+ HIGHLY CAPABLE + COMMITTED EMPLOYEES NATA

ACCREDITED TESTING FACILITY

### **Corporate Management Team**



Lawrence Fleming National Product Manager

Lucy Kendall National Marketing Manager

### **Branch Management Team**



**NSW** Matthew Worang M: 0416 290 505 E: mworang@alspec.com.au



VIC + TAS Michael VanDenBerghe M: 0409 092 087 E: mvandenberghe@alspec.com.au



QLD Paul Travers M: 0488 013 414 E: ptravers@alspec.com.au



SA + NT Luke Hodgman M: 0429 099 336 E: lhodgman@alspec.com.au



WA Nick Guthrie M: 0498 001 520 E: nguthrie@alspec.com.au

### **Alspec Group of Companies**



Trent Eagle





Vik Ahluwalia

ALUMINIUM FACADE SYSTEMS







Matthew Worang John MacNamara





**Brad Stevens** 



### **National Specification Team**



Spiros Contominas National Specification Manager M: 0409 392 772 E: scontominas@alspec.com.au



Andy Nguyen Specification Manager NSW/ACT M: 0403 236 376 E: anguyen@alspec.com.au



Shadi Jahan Specification Manager NSW M: 0482 166 317 E: sjahan@alspec.com.au



Ian Nelson Business Development Manager SA M: 0449 903 210 E: inelson@alspec.com.au



Alastair Baldwin Specification Manager VIC/TAS M: 0490 888 311 E: abaldwin@alspec.com.au



Bernie San Diego Specification Manager QLD/NT M: 0416 292 071 E: bsandiego@alspec.com.au



Harry Walker Specification Manager Brisbane M: 0491 069 858 E: hwalker@alspec.com.au



Varish Patel BDM - Architectural Specification WA M: 0494 075 445 E: vpatel@alspec.com.au

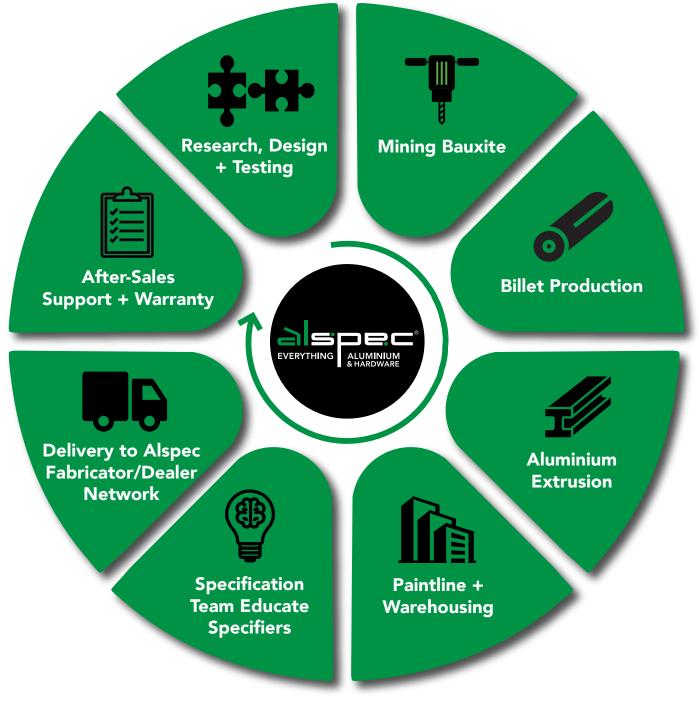


Paul Hiscock Business Development Manager Newcastle M: 0410 332 497 E: phiscock@alspec.com.au



Tiffany Lang BDM - Architectural Specification WA E: tlang@alspec.com.au

### **Alspec Supply Chain**



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The Alspec procurement and supply chain strategy is continuously evolving to meet customer and community needs and expectations. Alspec aims to be net zero emissions by 2050 and is currently working on initiatives to achieve this.

Mark Tao, National Procurement Manager



## R&D

Alspec has a major focus on research and development including the ownership of the NATA accredited testing facility and R&D teams in Sydney and Brisbane.

We also design and supply project-specific systems and customer-exclusive extrusions.

Our R&D teams continuously conduct research to evaluate and ensure our current and planned product range meets and exceeds Australian Standards, customer and client needs and expectations.

They stay informed of industry standards and changes to regulations.

To ensure project compatibility and integration, our teams provide the latest in software tools during the specification process. These include Building Information Modelling (BIM) Solutions, Revit and ArchiCAD software.

### **Accredited Testing Facility**

Alspec uses its fully-owned but independently accredited testing facility, OmniTest, to ensure all our products comply with the relevant international and Australian Standards.

Our clients and customers can be confident that all our products have been subject to all the appropriate testing and certification processes.

National Association of Testing Authorities (NATA) is the national accreditation body for Australia which ensures organisations producing aluminium systems comply with the relevant international and Australian Standards. Alspec clients and customers are confident in the knowledge that the products being purchased are fully NATA accredited. Adjacent to our R&D facility is our very own extrusion facility, Alspex. All extrusion dies that are cut at Alspex are sent across to Alspec R&D for approval prior to use. This ensures a fast turnaround and quality control for new die development.

#### **OMNITEST Laboratory Testing Procedure:**

**AS/NZS 4420.1** for the purpose of determining compliance with AS 2047 – Windows + Doors

AS 5041 for the purpose of determining compliance with AS 5039 – Security Screens + Doors

AS 5203 for openable windows/fall prevention







### **Product Range**



**Commercial Windows & Doors** 

**Residential Windows & Doors** 

**Commercial Framing** 

Thermally Broken Systems

Aluminium Facade Systems

**Security Screens** 

Solar

Louvres & Solar Control

Hardware

Industrial

Home-Improvement - showerscreens, fencing, wardrobes, balustrades

### **Supply Sectors**

Residential	
Multi-residential	
Education	
Community & Cultural	
Retail	
Sport & Recreation	
Hospitality	
Commercial	
Health & Aged Care	

Kane-Stromlo Leisure Centre ACT | Martin Ollman

### **Alspec Fabricator/Customer Network**

Across Australia, Alspec has an extensive network of licenced fabricators and customers.

As part of the Alspec network, these businesses have the opportunity to manufacture Alspec approved products including Carinya Residential Windows and Doors and Invisi-Gard Security products. Fabricators and customers also have the opportunity to manufacture Alspec Commercial Framing, Hardware, Aluminium Façade Systems, Danmac Shower Screens and Wardrobes, Midnight Anytime Blinds and products for the home-improvement markets.

Alspec works closely with its customer network, and offers extensive product training and business development. The ultimate aim is to ensure the fabricator can confidently sell and manufacture the product.



### **Professional Partnerships**

Alspec is committed to the Australian aluminium industry and a proud member of AGWA, SSA, AAC and CBANSW.

We are also proud to be a major sponsor of the Australian Institute of Architects. As an advocate of the profession, the Institute is dedicated to improving our built environment and promoting quality, responsible, sustainable design.





AUSTRALIAN ALUMINIUM COUNCIL LTD



Australian Institute of Architects

JRITY E E N





### **Building The Future**

Alspec's vision for a fully integrated and sustainable working environment will be showcased in the soon-to-be-developed Alspec Industrial Business Park in Western Sydney. It will also be home to Alspec's new national headquarters.

This new 350,000 sqm state-of-the-art business park will serve to further advance the concept of environmentally friendly design and construction, shaped by renewable energy and a more harmonious relationship with nature.

Sustainability initiatives include rainwater harvesting, zoned and sensored LED fittings, drought tolerant landscape design, cross-ventilation measures, tailored PV systems and industry-leading solar technologies and electric vehicle charging for low-emission vehicle infrastructure.



Project: Anglicare Woolooware Shores Aged Care NSW Photographer: Tom Ferguson Photography | Architect: Jackson Teece | Fabricator: Aus Windows

### Showrooms

Versatile meeting spaces for architects and designers where you can view products prior to specification.

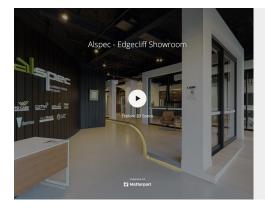
### ALU SPACE

by Alspec









#### AluSpace Edgecliff - Sydney

Opening hours:	7 days, 9am-5pm
Address:	100 New South Head Rd, Edgecliff NSW 2027
Phone:	1300 AluSpace or 02 9834 9500
Email:	aluspace@alspec.com.au

#### AluSpace - Adelaide

Opening hours:	Monday-Friday by appointment only.
	Closed weekends.
Address:	1 Pope Court, Beverley SA 5009
Phone:	08 8150 6960
Email:	adelaidealuspace@alspec.com.au

#### The Build & Design Centre - Brisbane

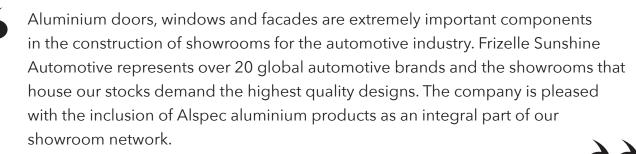
Opening hours:	Monday-Friday, 9am-5pm
	Saturday, 10am-4pm
	Sunday, 11am-4pm
Address:	66 Merivale St, South Brisbane QLD 4101
Phone:	07 3089 4900
Email:	brisbane@alspec.com.au

#### Virtual Showroom

www.alspec.com.au/virtual-showroom

Project: Normanby House, Brighton VIC | Photographer: Tom Blanchford Architect: Pleysier Perkins | Fabricator: AAA Advanced Windows and Doors

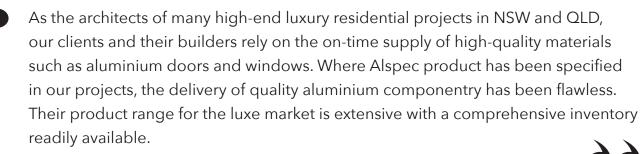
### **Customer Testimonials**



John McIvor - Architect - Design Manager, Frizelle Sunshine Automotive

For over 30 years, Mitchell Glass has specialised in the design of high-quality aluminium doors and windows for the construction market. Over that time, the company has developed a close working relationship with Alspec. From their massive Loganlea facilities, including a modern extrusion plant and powder coating capability, we have experienced on-time delivery for our projects of high-quality extrusions from Alspec's huge warehouse stocks.

Greg Mitchell - Director, Mitchell Glass Pty Ltd



Steve Kryvoviaza - Principal, Dimension3Architects



The Burling Brown architectural practice has, over many years, relied on the services of Alspec's specification team where high-quality aluminium doors, windows and facades form an integral part of a building design specification. This service provided by Alspec has given our practice additional peace of mind that the integrity of all aspects of our aluminium design meets or exceeds Australian design codes.

Andrew Brewer - Director & Architect, Burling Brown Architects



For over thirty years Alspec and Queensland Glass have forged a strong partnership and trusted relationship, servicing the needs of the construction industry on such iconic projects as Queens Wharf, Gold Coast Airport and Suncorp Stadium.

Nigel Mills - Managing Director, Queensland Glass









Project: Pipi Bondi Beach NSW | Photographer: Romello Pereir Architect: Smart Design Studio | Fabricator: Aus Windows

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#### **SYDNEY**

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#### PERTH

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#### SUNSHINE COAST

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#### BUNDABERG

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#### **MELBOURNE**

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#### TOWNSVILLE

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#### **CARRUM DOWNS**

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#### BRENDALE

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#### CAIRNS

34-38 Hargreaves Street Edmonton QLD 4869 Phone: 07 4037 6666 cairns@alspec.com.au

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